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26 January 2011

## Survey results – 'Made in Australia' labelling

## Methodology

In October 2010 the Australia Institute conducted an online survey of 1294 Australians. Survey respondents were asked questions about a range of social issues, including their views on the labelling of products made in Australia.

Respondents were sourced from an independent online panel provider, and provided with a small incentive to encourage participation. To ensure that the survey was representative of the Australian population, quotas were applied by age, gender and territory, and data were post-weighted based on the profile of the adult Australian population.

## **Survey questions**

- Q1. Generally speaking, do you
  - always try to buy products that are 'Made in Australia'
  - sometimes try to buy products that are 'Made in Australia'
  - buy products regardless of where they are made
  - not sure/it varies a lot
- Q2. If a product is labelled 'Made in Australia' what do you think this means?
  - it was made by a company that is mostly Australian-owned
  - it was made by a company that is entirely Australian-owned
  - it was produced or manufactured mostly in Australia
  - it was produced or manufactured entirely in Australia
  - it was made mostly from Australian ingredients/components
  - it is made entirely from Australian ingredients/components
  - Not sure

Q3. [If always or sometimes tries to buy Australian made at Q1] Suppose you decided to buy a t-shirt, and the cheapest t-shirt you could find was \$15 and made overseas. How much extra would you be willing to spend for a similar t-shirt that was advertised as having been 'Made in Australia'?

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## Results

Table 1: "Generally speaking, do you...?"

| Always try to buy products that are 'Made in Australia'    | 30%  |
|--|------|
| Sometimes try to buy products that are 'Made in Australia' | 44%  |
| Buy products regardless of where they are made             | 19%  |
| Not sure/it varies a lot                                   | 6%   |
| Total  | 100% |

Base=1,294

Table 2: "If a product is labelled 'Made in Australia' what do you think this means?"

| It was produced or manufactured mostly in Australia        | 27%  |
|--|------|
| It was produced or manufactured entirely in Australia      | 34%  |
| It was made by a company that is mostly Australian-owned   | 9%   |
| It was made by a company that is entirely Australian-owned | 11%  |
| It was made mostly from Australian ingredients/components  | 7%   |
| It is made entirely from Australian ingredients/components | 6%   |
| Not sure   | 6%   |
| Total  | 100% |

Base=1,294

Table 3: "Suppose you decided to buy a t-shirt, and the cheapest t-shirt you could find was \$15 and made overseas. How much extra would you be willing to spend for a similar t-shirt that was advertised as having been 'Made in Australia'?"\*

| \$0**                     | 34%  |
|---------------------------|------|
| Up to \$5                 | 29%  |
| More than \$5, up to \$15 | 14%  |
| More than \$15            | 12%  |
| Not sure                  | 11%  |
| Total                     | 100% |

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<sup>\* 55%</sup> of respondents provided a dollar figure greater than \$0 in response to this question. Among these respondents the average figure nominated was \$9.77.

<sup>\*\*</sup>Respondents who indicated at Q1 that they do not try to buy Australian made products are included in the '\$0' category.



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Table 4: Proportion of people who try to buy Australian-made products by age

|   | 18-34 | 35-54 | 55+  | All  |
|---|-------|-------|------|------|
| Always try to buy products that are 'Made in    |       |       |      |      |
| Australia'                                      | 15%   | 29%   | 46%  | 30%  |
| Sometimes try to buy products that are 'Made in |       |       |      |      |
| Australia'                                      | 52%   | 45%   | 36%  | 44%  |
| Buy products regardless of where they are made  | 28%   | 18%   | 13%  | 19%  |
| Not sure/it varies a lot                        | 5%    | 7%    | 5%   | 6%   |
| Total   | 100%  | 100%  | 100% | 100% |

Base=1,294

Table 5: Proportion of people who try to buy Australian-made products by household income

|   |       | 40 - |      |      |
|---|-------|------|------|------|
|   | < 40K | 80K  | >80K | All  |
| Always try to buy products that are 'Made in    |       |      |      |      |
| Australia'                                      | 35%   | 29%  | 29%  | 30%  |
| Sometimes try to buy products that are 'Made in |       |      |      |      |
| Australia'                                      | 42%   | 47%  | 42%  | 44%  |
| Buy products regardless of where they are made  | 15%   | 20%  | 22%  | 19%  |
| Not sure/it varies a lot                        | 8%    | 4%   | 6%   | 6%   |
| Total   | 100%  | 100% | 100% | 100% |

Base=1,294

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